

3 Things You Should Know About ...

John A. Williams

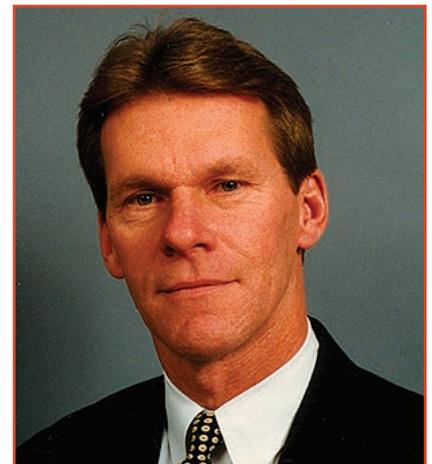
John is an alum of Johnson & Johnson and Medtronic. He is a proven leader with distinguished success in building and selling publicly and privately held healthcare companies. He is known as a strong strategic and analytical thinker with a track record of developing new technologies to accelerate growth. He earned a bachelor's degree in psychology at Boston University, where he played football and hockey. John also holds a master's degree in industrial psychology from Springfield College.

1 JOHN IS A LEADER.

“One of the best qualities about John Williams is that he is one of those people who is a ‘bigger than life’ person,” says **Tom Baruch, Partner, CMEA Capital**. “The reflection of John’s sense of purpose and his passion drives meaning for John and his team. John is virtually joyous in this kind of endeavor, giving for a purpose that is recognized by his team as a truly mighty one,” adds Mr. Baruch. A graduate of Boston University, John is an experienced leader with a track record of building and selling publicly and privately held healthcare companies. A Johnson & Johnson and Medtronic alumnus, John has been particularly accomplished with early-stage companies, four of which were successfully sold. He has taken a medtech company public that, at one point, was ranked number-one in New England for return to shareholders.

2 JOHN IS PERSISTENT.

“John Williams is a very experienced and high quality manager in the medical technology space,” says **Jim Saalfield, Managing General Partner, Still River Funds**. “One of the best qualities that John has is that he is persistent. He sees his projects through to the end, and he does so with energy and creativity,” adds Mr. Saalfield. Indeed, continuing firmly in a course of action in spite of difficulty or opposition has been a mainstay of John’s business achievements over the years. This characteristic has made John a persistent fundraiser for his medtech startups in particular. He successfully took a company public and has raised in excess of \$80 million for the companies he has led. He was named “CEO of the Year” among portfolio companies for NEA (New Enterprise Associates), one of the world’s largest venture firms.



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3 JOHN IS THE CONSUMMATE TEAM BUILDER.

“One of John Williams’ best qualities is the ability to effectively lead organizations that are operating in highly regulated and rapidly changing environments,” says **Frank Stokes, Managing Director, Leerink Partners**. As a team-builder, John has been able to coalesce fast-growing organizations, both public and private, helping them to come together as a unit to achieve a common goal.